

## Use this checklist for choosing the most qualified Snow Management Firm

Because hiring the Landscaper to plow your parking lot is different than protecting your property from winter weather liability problems or productivity disruptions.



### RESPONSIVE

	Company X	CSR
Scheduling and project management software	–	✓
24/7 direct hot-line to our storm center leader	–	✓
Ability to field any size project	–	✓
Electronic invoicing available	–	✓
Pretreatments prior to snow or ice	–	✓
Dedicated Site Equipment with substantial redundancy	–	✓
Never caught short – significant quantities of deicing agents in stock at all times	–	✓



### SAFETY

	Company X	CSR
Pretreatments prior to snow or ice	–	✓
OSHA compliant safety plans	–	✓
Qualified plow, brush, salter operating procedures	–	✓
Pre-season training at your site	–	✓



### MANAGEMENT & SUPPORT

	Company X	CSR
36 hour pre-storm mobilization drills assure readiness at headquarters and throughout the region	–	✓
Satellite mapping and full narrative instructions assure exact adherence to your snow management directives	–	✓



## MANAGEMENT & SUPPORT (continued)

Company X

CSR

On-staff weather forecasters provide continuous updates at your exact location



On and Off-Site Snow Relocation



In house estimating department, site planning and sales representatives



Over 20 years of reliable service



Detailed proposals available in hard copy and electronic format



Responsive customer-led operating philosophy



## EMPLOYEE PROTOCOLS

Company X

CSR

Full complement of project managers, supervisors and foreman



Immediate ability to field any project



Mandatory annual health testing



Drug and alcohol testing



Individual background checks



TWIC Certified (Transportation Workers Identification Credentials)



## FACILITIES & INDUSTRY REFERENCES

Company X

CSR

Operations include commercial headquarters, warehouse, equipment storage



Preferred relationships with all major equipment and material suppliers





## RISK MANAGEMENT & INSURANCE

Company X

CSR

General Liability



Comprehensive vehicle policy



Workman's Compensation



Inland marine and equipment floater



Additional Umbrella



## TECHNOLOGY

Company X

CSR

Computer aided scheduling and enterprise application software



Advanced equipment such as plow-under trailer cleaning

